

# Adariel Hunter

## **Goal-oriented director with 4+ years of customer service**

Irving, TX 75038

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Sales professional providing assistance in office and storefront environments primarily within retail and culinary industries looking for new strategies to engage and inspire team members and customers. Including quality assurance experience seeking to leverage product knowledge and extensive communication skills to maintain client relationships and exceed sales goals to drive revenue.

Authorized to work in the US for any employer

## Work Experience

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### **Relationship Banker**

Regions Bank - Irving, TX

Present

Finance professional who helps clients make decisions about their bank accounts, while also communicating bank policies.

### **Client Advisor**

Louis Vuitton - Irving, TX

November 2021 to February 2023

Promoting the company, suggesting products and services, answering to client inquiries/ problem-solving, referring customers to someone senior should they need it, and reporting to supervisors. Managing existing client relationships and formulating and implementing advice.

### **Site Director/Teacher**

YMCA - Waxahachie, TX

November 2019 to February 2021

The Site Director is responsible for planning, supervising and implementing the overall curriculum at his/her designated site program for the school age program.

### **Cashier (Seasonal)**

Party City Corporation - Richmond, TX

October 2018 to December 2019

Cashiers scan items, ensure that prices and quantities are correct, and collect payments. They also assist customers by explaining or recommending items, answering questions, and processing exchanges or refunds.

- Assisted customers in finding or ordering merchandise
- Stocked shelves
- Rang up purchases

### **Waitress**

Double Apple Cafe & Grill - Houston, TX

August 2017 to December 2019

Very responsible for taking orders and serving food and beverages to guests. Playing an important role in guest satisfaction as we are also responsible for checking on customers to ensure that they are enjoying their meals and take action to correct any problems.

### **Sales Associate**

Belk - Cartersville, GA  
July 2015 to April 2016

Weekly Top Sales

Store Associates work in retail locations to assist customers with their needs. Store Associates are responsible for facilitating payments and working on a point of sale (POS) system. Using their excellent customer service skills, Store Associates answer customer questions and help customers find their needed products.

### **Internship**

Shell - Houston, TX  
June 2015 to July 2015

An Assessed Internship was an excellent way to get to know Shell from the inside and immerse myself in the energy industry. It also helped me decide what career is right for you. Experience with full day-to-day involvement in actual projects, selected to match my interests and abilities.

Joined a project team and worked alongside Shell employees who are all professionals in their fields. Their perspectives contributed to my understanding of the business, its demands and rewards.

### **Externship**

HPD - Houston, TX  
January 2015 to May 2015

## Education

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### **Real Estate Development in Real Estate**

Champions School Of Real Estate  
January 2022 to Present

### **License in Cosmetology**

Tint School of Makeup and Cosmetology-Irving  
Present

### **High school or equivalent in S.T.E.M**

Young Women's College preparatory academy - Houston, TX  
August 2011 to May 2015

## Skills

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- Customer Service (4 years)
- POS
- Sales (3 years)

- Server
- fast learner (4 years)
- Organizational Skills (5 years)
- Powerpoint
- Microsoft Excel
- Word
- Microsoft Office (10+ years)
- Restaurant Experience (1 year)
- Upselling (2 years)
- Food Service (1 year)
- Kitchen Experience (1 year)
- Catering
- Food Preparation
- Banquet Experience
- Host/Hostess
- Busser
- Food Safety
- Cashiering
- Public Speaking
- Retail Sales
- Cash Handling
- Cooking
- Classroom management
- Curriculum development
- Supervising experience
- Teaching
- Writing Skills
- Presentation Skills
- Quality Assurance
- Makeup Application
- Hair Styling

## Certifications and Licenses

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### **Food Handler Certification**