

PETE AZCONA JR.

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Senior Manager Leader

Transformational leader excelling in mobility, manufacturing industries, telecommunication and Semiconductor. Expertise in Lean manufacturing, innovation, and team development. Known for scaling operations, driving impactful results in startups and turnarounds, and balancing strategic vision with day-to-day excellence.

Expertise

- Operational Excellence and Efficiency
- Strategic Planning & Execution
- Quality Assurance
- 6S
- Lean Manufacturing
- Supply Chain

Strategic Impacts

- Completed startup operation designed to install OEM software on 500K high speed modems 33% faster than target timeline
- Developed cable modem and cell phone refurbishment operation from ground zero to \$90M annual revenue over 7 years
- Started up business with new process that earned \$22.5M annually with ramp period of less than 4 months
- Led the startup of one of only four facilities world-wide authorized by Samsung to be a Samsung authorized service center
- Mentored 30+ leaders at multiple global public and private companies in the telecommunication and Semiconductor industry.

Professional Experience

COMMUNICATIONS TEST AND DESIGN, INC (CTDI, \$4.5B)

October 2011 – Present

Branch Manager

- Planned and set up the process initial receipt of mobility product to finished goods processing from 44K units monthly to 198K units monthly in 6 years.
- Reduced annual losses due to missed deadlines from an average of \$120K to \$0 in less than 15 months.
- Helped to drive P&L from a \$2K daily loss to an \$8K average daily profit earning the CEO & Chairman award for operational excellence and profitability in 2024.
- Reduced human errors by 75% saving 40 man-hours of rework per week by putting in a SME in each operation to do training and signing off once an employee is certified.
- Improved first-week new hire retention by 200% through improved hiring practices and training procedures.
- 5M hours with zero Osha safety incidents across 700+ employees since 2018.

Senior Operations Manager

- Led startup of process flow, warehouse layout including working with contractors.
- Directed transfer of new business, ramped production from 2,000 daily receipts to 15,000.
- Drove manpower from 40 people to over 700 people.
- Set up KPI's and On Time Delivery targets with the customer.

Communications Test and Design, Inc. (CTDI) (Continued) October 2011 – Present
Program Manager/Operations Manager

- Startup operation for set top box and modem division for Time Warner. Set up and executed start up and ramp up of entire production line from product receipt to end of line shipping into finished goods. 1st CTDI branch to start up Time Warner Cable then Charter/Spectrum.
- Developed production goals to meet customer demands, initiated daily P&L targets, manpower, equipment such as computes, and pit equipment.
- Trained the entire production staff and developed key performers to lead key positions.
- Created layout and worked with contractors to install data and power.

ADDITIONAL PROFESSIONAL EXPERIENCE

FedEx Logistics & Electronics (Genco)
Operations Supervisor

- Startup 2nd shift production operation, including hiring and training. Set up the new line of cosmetic and internal repair for Apple iPhone and iPad. The focus was on daily, weekly and monthly production activities within the test and repair department.
- Met and exceeded all established KPI's as set by the company and the customer (AT&T).

Texas Instruments / National Semiconductor (\$15.6B)
Shift Operations Manager

- Reduced overhead 20% (\$20,000 per year) with a quality improvement and scrap reduction program that included alternate suppliers, better inventory storage, and reusing test wafers.
- Increased productivity by 25% by cross-training employees in multiple zones to capitalize on strengths and minimize the effects of weaknesses or absences..
- Slashed safety accidents and OSHA recordables 75% by establishing employee safety teams to identify hazards and increase awareness of safety standards.
- Initiated productivity improvement ideas such as tracking level of finished product and providing feedback on performance.

EDUCATION

Associate of Arts, Business Management

Western International University

PROFESSIONAL DEVELOPMENT

- Supply Chain (Forward and Reverse Logistics) Strategic Problem Solving
- Reducing Overhead
- Lean Manufacturing
- Total Production Manufacturing (TPM) ~ Standard Sanitation Operation Procedures (SSOP)
- OSHA Environmental Health & Safety Improvements
- Cause Mapping ~ Problem Solving ~ Hitachi Engineering Technical School (Musashi, Japan)
- Behavioral Interviewing ~ Code of Business & Ethics
- CPR certified